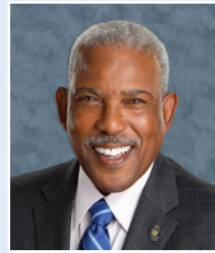




St. Bernard Port, Harbor & Terminal District 2020 REPORT



Sen. Sharon Hewitt



Sen. Joseph Bouie, Jr.



Rep. Ray Garofalo

The St. Bernard Port, Harbor and Terminal District Board of Commissioners



Larry M. Aisola, Jr.
Vice-President



Harold J. Anderson
Treasurer



Rev. Henry Ballard, Jr.
Commissioner



William T. Bergeron
President



Rachel L. Nunez
Secretary

Commissioners are unpaid public servants appointed by the Governor.

The Administration of the St. Bernard Port, Harbor and Terminal District



Drew M. Heaphy
Executive Director



Ross B. Gonzales
Director of Administration



Joseph T. Roche, III
Director of Operations



Eric J. Acosta
Port Facility Security Officer



St. Bernard Port, Harbor & Terminal District
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FROM THE EXECUTIVE DIRECTOR



Drew M. Heaphy

Since its very beginning, the St. Bernard Port, Harbor and Terminal District's goals have been rooted in aiding the economic success and growth of St. Bernard Parish. The Port has been a catalyst for commerce, and one of the driving forces behind economic opportunity. We are honored to be a part of ensuring continued job creation and prosperity for our community.

Although facing the challenges presented due to recent events, our mission remains the same. I am proud to report that in 2020, the St. Bernard Port is as strong as ever. There were 372 ocean going vessels that chose the St. Bernard Port as their port of call in 2019. The total cargo tonnage for 2019 was 8.7 million tons, tying the record amount for the third-highest year ever. It is very encouraging that the amount of labor-intensive cargo continues to steadily increase at the St. Bernard Port's Chalmette Slip and Arabi Terminal.

We will continue to partner with private business investors and apply for federal grants and state funding programs. With the help of our federal and state legislators, we can focus on improving infrastructure projects that promote future growth. One such project is the restoration of the docks at the Chalmette Slip, which will be completed by late summer or early fall. This project was made possible in part due to the 13-million-dollar Transportation Investment Generating Economic Recovery (TIGER) federal grant program.

There are more exciting things to come in the near future for the St. Bernard Port. We will receive another 1.3-million-dollar Maritime Security Grant, which will provide GSI systems to map out the Port and infrastructure facilities. In February of 2020, the Port acquired the Chalmette Vista property, which is located across the highway from the Port's Chalmette Terminal. The Chalmette Vista property provides an additional 12 acres of laydown area, and is zoned for light industrial manufacturing and warehousing.

The St. Bernard Port, like our community, is resilient. Through acquiring new properties, gaining new tenants, and seeking out other opportunities for improvement, the Port is strategically positioned for an optimistic future. With the knowledge and vision of our Board of Commissioners, the assistance of federal and state legislators, and our administration and staff, I will continue to pursue opportunities that encourage growth and success for the St. Bernard Port, as well as St. Bernard Parish.

A handwritten signature in black ink that reads "D. M. Heaphy". The signature is written in a cursive, flowing style.

Drew M. Heaphy
Executive Director



The St. Bernard Port's administration, security, and maintenance staff consists of 40 dedicated and talented employees. Each department works together to make sure the Port functions at its utmost efficiency.

The administration staff manages all of the daily administrative business at the Port office. This includes overseeing all of the Port's projects, developments, public relations, and general business operations.

The Port's security staff is responsible for safeguarding the entrances to the Port's Arabi, Chalmette, Meraux, and Violet facilities. The Port's guard stations are continuously manned 24/7, 365 days a year.

The Maintenance department performs the groundskeeping at all of the Port's locations. The Maintenance staff also performs general maintenance on the Port's various buildings throughout all of the terminals.

A SPOTLIGHT ON OUR TENANTS

As a landlord port, the St. Bernard Port is proud to house over 40 different businesses located within the Arabi, Chalmette, Meraux, and Violet Terminals. These tenant-owned and operated businesses employ over 1,000 full-time employees, and help place an estimated \$325 million into the local economy. Featured here are just a few of the businesses that operate within the St. Bernard Port's facilities:

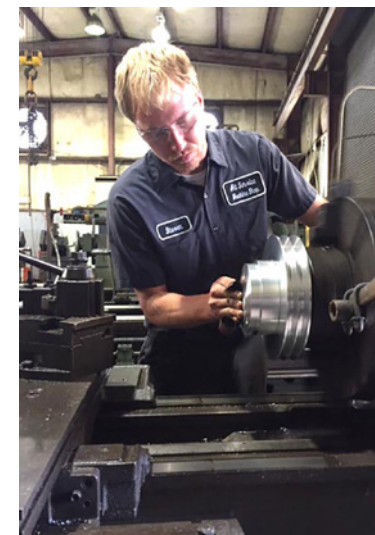


ST. BERNARD ECO-TOURISM

St. Bernard Eco-Tourism is a brand-new business that operates out of "The Parish Marina", featuring a full-service marina, water craft storage facility, recreational boat launch, and a live-bait and tackle shop. St. Bernard Eco-Tourism offers tourists and locals an exciting and educational opportunity that takes place along the wetlands of South Louisiana. It currently provides pontoon boat tours and airboat rides. There are future plans for a restaurant overlooking Bayou Bienvenu, which will serve locally caught seafood. As a new business, St. Bernard Eco-Tourism presently has a staff of four, but is growing daily and looks forward to a promising future for increased employment opportunities.

ASSOCIATED TERMINALS

Associated Terminals is a 30-year-old company that has been the St. Bernard Port's Marine Terminal Operator for the past 18 years. Associated Terminals is responsible for the stevedoring of commodities passing through the Port. The partnership between Associated Terminals and the St. Bernard Port has been instrumental in the company's success. Upgrades to the Port's facilities, including additional warehouses and vessel berths, have allowed Associated Terminals to offer enhanced integrated services which have helped lead to its growth. These upgrades have also helped to expand the Port's footprint over the years. Today, Associated Terminals employs 425 highly skilled workers.



WOODWORK WARRIORS

Woodwork Warriors is an eight-year-old business, specializing in the production and installation of custom cabinetry, closets, staircases, built-ins, and molding. Woodwork Warriors often employs four to eight craftsmen, depending on the amount of incoming work orders. In 2019, the business chose their facility within the St. Bernard Port because it is a safe and convenient location to perform their operations.



GULF CONTAINER REPAIR

Gulf Container Repair is a 37-year-old business that specializes in the repair of storage and shipping containers. Gulf Container has been a tenant of the St. Bernard Port for the past 30 years. The business has a staff of four employees. Their location at the Port includes great security and hurricane protection and has been very good for their bottom line.

CALLAIS ICE

Callais Ice has been in business for nearly 30 years and has operated at the Port since 2004. Callais Ice manufactures and distributes 10 and 20 lb. bags of packaged ice to grocery stores, gas stations, marinas, plants, and job sites across Southeast Louisiana. They occupy a 40,000 square-foot plant and freezer warehouse at the Port, producing approximately 200 tons of ice per day. Their staff consists of 15 dedicated employees. The Port was a natural location for Callais Ice because of its proximity to their service area and the freedom to run machinery, equipment, and trucks without disturbing residents or other businesses.



ALL SERVICE MACHINE SHOP

All Service Machine Shop was founded 27 years ago and has resided at the St. Bernard Port since its inception. The business employs 10 skilled craftsmen, specializing in fabrication and machine shop repairs. The port is the ideal location for All Service Machine Shop because most of its customers are in the general Chalmette area, and many are even fellow Port tenants.

MORAN PLUMBING & HEATING

Moran Plumbing & Heating is an 11-year-old business that provides plumbing and heating services for both the commercial and residential fields, in new construction as well as renovation. Moran Plumbing has five employees, and has been located at the St. Bernard Port for the past three years. Jason Moran, its owner, chose to locate his business in the Port because he grew up in St. Bernard Parish, and built his business on a referral basis by a group of people within the community who truly support each other here.



MARINE SPLICING AND SUPPLY

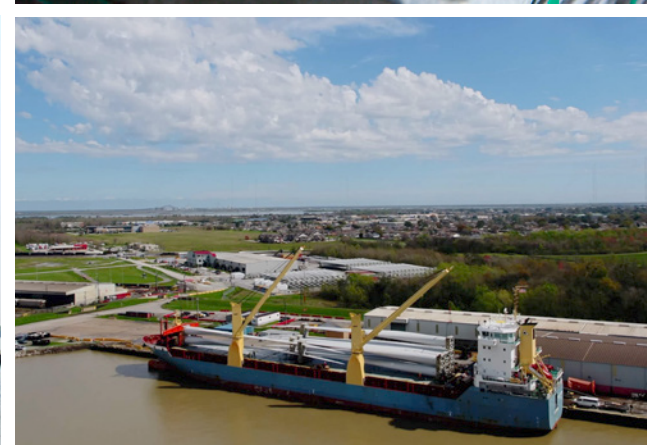
Marine Splicing has been in business since 1969, providing a wide-range of services by experienced engineers and designers. Marine Splicing offers custom fabrication services at competitive prices, as well as a full range of inspection, repair, and testing services on a variety of rigging equipment. They perform proof load and break tests up to 100 tons on wire rope, synthetic ropes, slings, assemblies, and other specialty products. Marine Splicing is committed to providing thorough and cost-effective inspection services, that will ensure the highest standards of integrity and safety by complying with the procedures recommended by manufacturers, ASME, and OSHA. They currently employ a staff of eight technical service professionals, most of whom have been with the company for over 10 years. Marine Splicing has only been a tenant at the St. Bernard Port since early 2020, but hopes to make their new location a place to continue growing their business for many years to come.



St. Bernard
ECONOMIC DEVELOPMENT
FOUNDATION

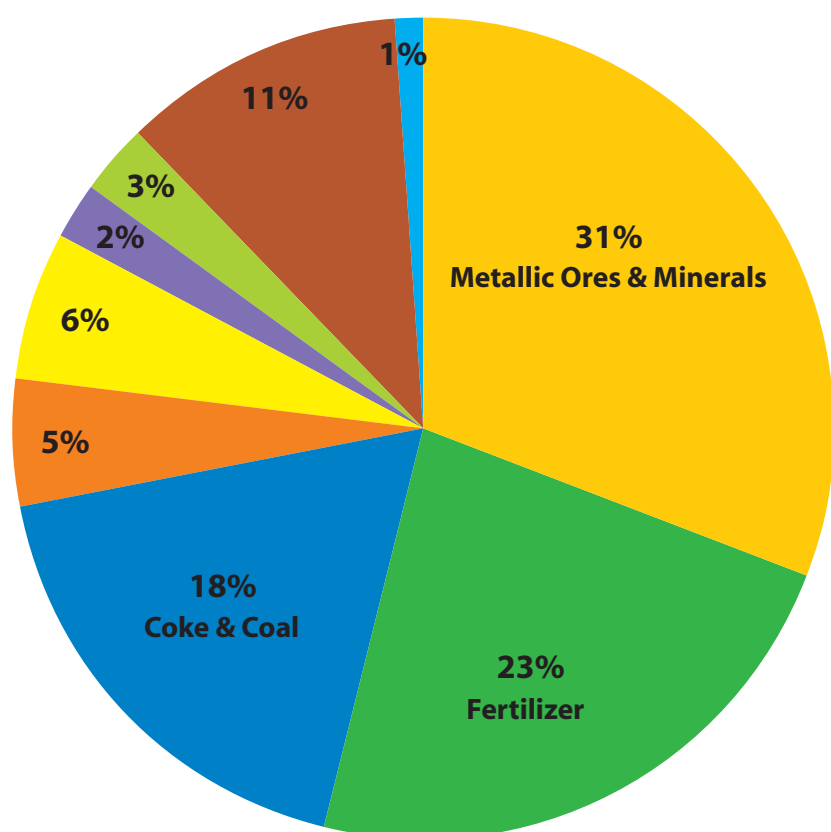
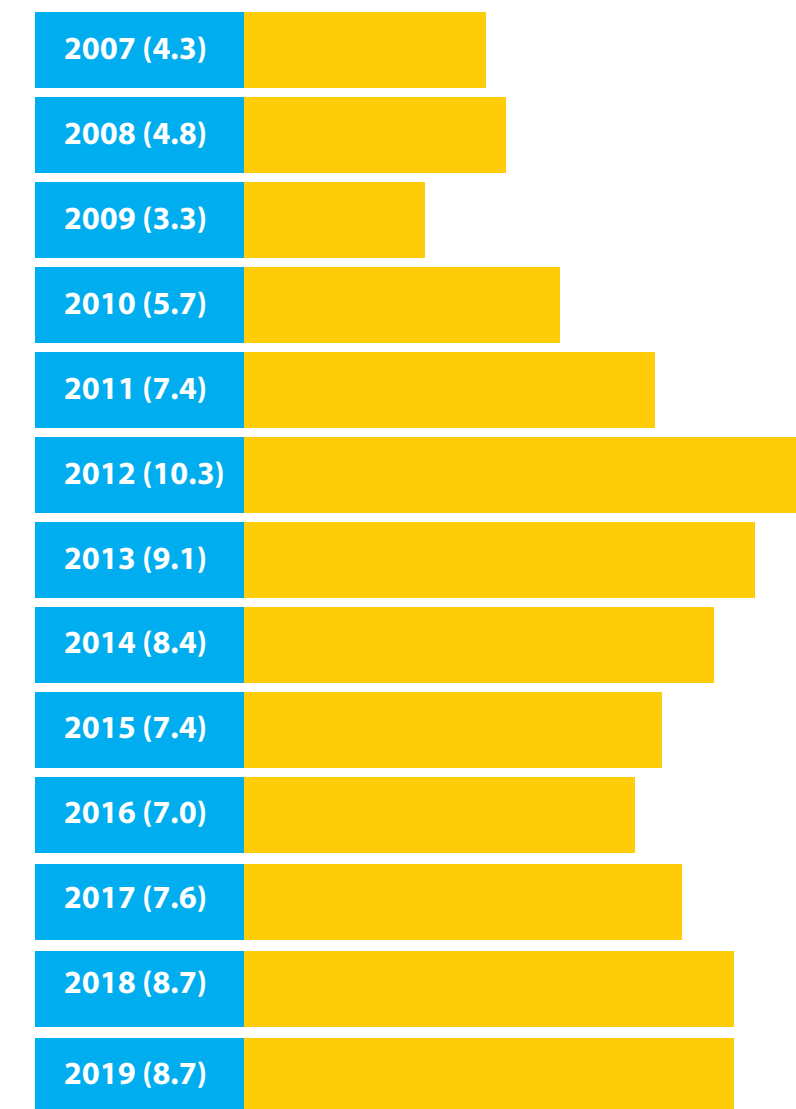
ST. BERNARD ECONOMIC DEVELOPMENT FOUNDATION

The mission of the St. Bernard Economic Development Foundation is creating and retaining jobs, building prosperity, and improving the quality of life in St. Bernard Parish. The Foundation has been serving the St. Bernard community since 2005, and relocated to the St. Bernard Port Administration building in 2010. St. Bernard parish is ripe with opportunity for new business and growth for existing ones. The Foundation has benefitted from the tight-knit community, incredible infrastructure and strong partnerships that exists here at the Port. The St. Bernard Economic Development Foundation has two fulltime positions, and is supported by its Board of Directors.



TOTAL TONNAGE 2007-2019

(Cargo Tonnage in Millions)



- Metallic Ores & Minerals
- Fertilizer
- Coke & Coal
- Steel Products
- Non-Metallic Ores
- Aluminum Products
- Mineral Sands
- Grain & Feeds
- Other



Most of the general cargo handled at the Port is imported for projects along the Mississippi River, stretching between New Orleans and Baton Rouge. The Mississippi River is the busiest shipping corridor in the world. The St. Bernard Port's unique location along the lower Mississippi is ideally situated for the transportation of raw materials, by ship and barge, throughout the United States and around the world. By land, the port is connected to the entire nation by all six Class One railroads and the Interstate Highway system. Some cargos are barged as far north as Minneapolis, reaching their final destinations by rail and truck.

In 2019, the St. Bernard Port handled 8.7 million tons of bulk, breakbulk and general cargo, tying the record for the third-highest tonnage year.